



A Better Way To Work

WorkingSm@rt®

speirs gumley

Client Testimonial Bryan McManus, Director

Speirs Gumley recognised the need to provide some practical training for busy management and staff around working practices, managing heavy workloads and improving productivity and performance. 20 people undertook Working Sm@rt with the following results:

You've used the Working Sm@rt processes for the last 4 or so years within the business: what benefit do you think it has been to the business? (in terms of time, productivity, customer service, organisation, focus on priorities?)

Using priority management has had a positive impact on our business. The processes have allowed individuals to have much more control over their workload which has enabled them to focus on specific tasks at defined. It has changed thought processes so people do not feel the need to always be attempting to "juggle 10 plates" at the same time. Instead, they focus on priorities and organise and plan their days well in advance so that there is much more structure than before. Time is much better spent now and without a doubt productivity has improved.

What did you change as a result of the training in terms of your processes?

Personally, the biggest changes I made was structuring every day in advance and not allowing my inbox to control my day. I now focus on specific tasks in hand as well as having flexibility to deal with any urgent situations which may arise. I feel much more in control of my workload as well as being far more productive.

What changes in behaviour do you think have come about since training?

Not being scared to say no!! The working smart processes allows you to appreciate that you are in control and to take time to address issues when they need done as opposed to immediately when they "arrive" and when you were also in the middle of the million other different things you were attempting to get done (and usually didn't!).

Is it a system only for individuals or can it work for a team?

The system is great for both. Individuals benefit massively from the task orientated way of working which means they are more in control and productive which in turn benefits their colleagues as there is better communication. Having teams all working in the same manner helps team interaction, consistency of approach, group discussions and really forges a good team spirit and mentality.

Contact us now for more information

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Do you think it has an impact on wellbeing?

Absolutely! Even the smallest thing eg not seeing your inbox first thing when you open up your pc, has a huge benefit to the working day. Feeling much more in control of workload is hugely positive and the feeling of achievement from “ticking off” tasks is a great motivator.

Thanks to Bryan for his words on the Working Sm@rt programme.

Gilly MacMorran

Managing Director

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